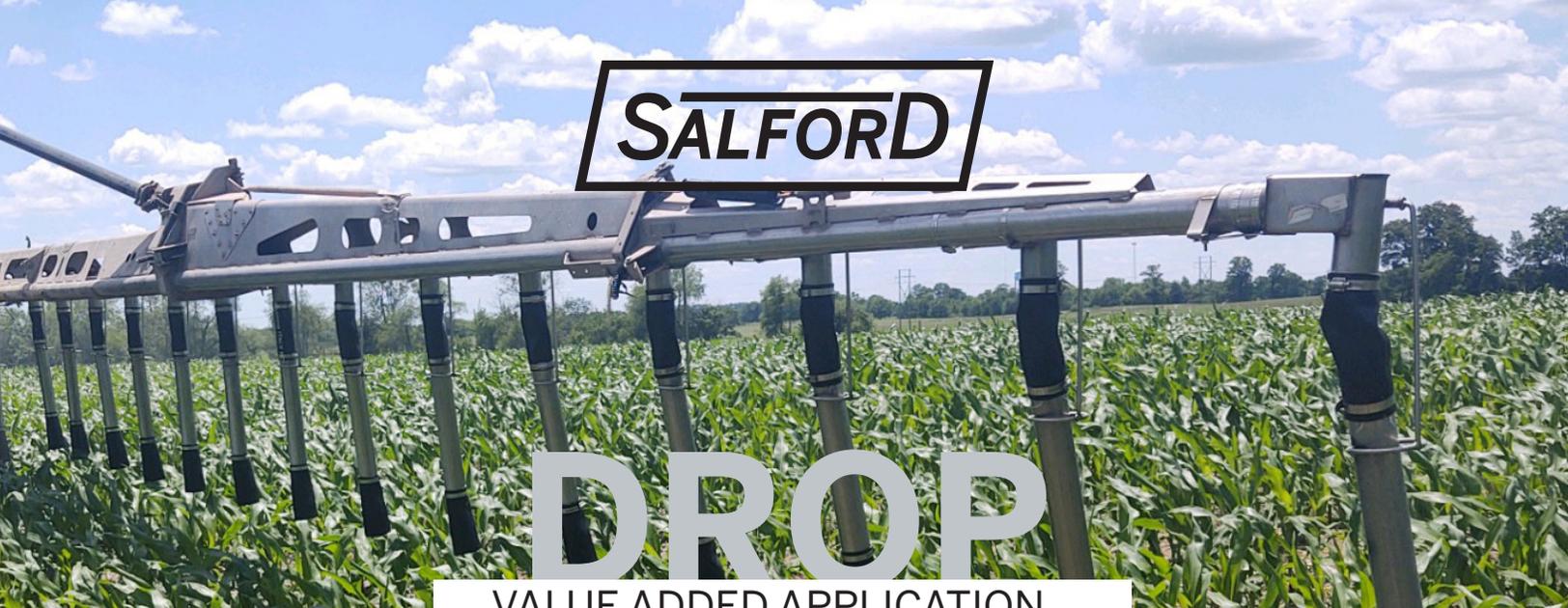
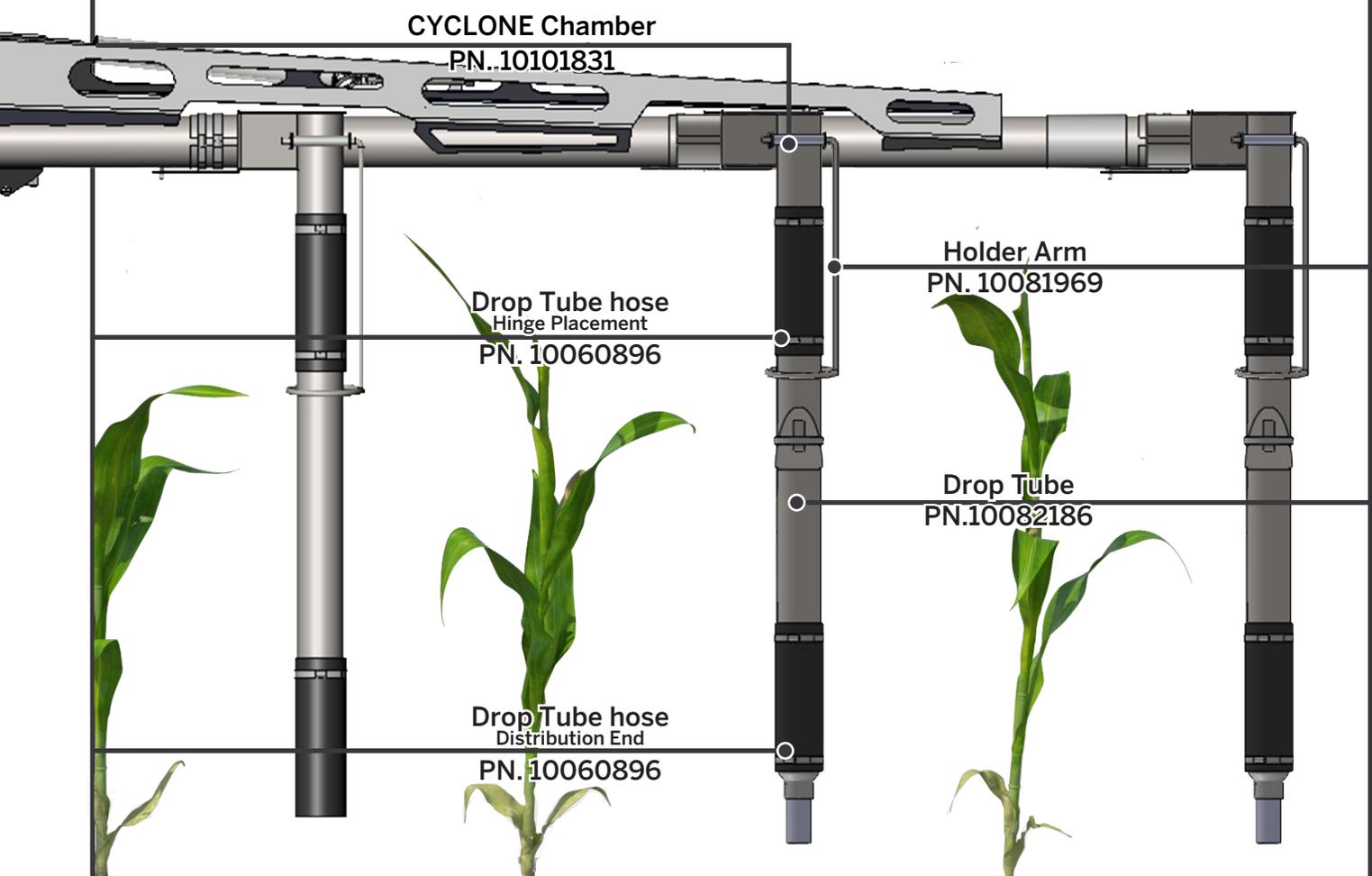


**SALFORD**



# DROP TUBES

VALUE ADDED APPLICATION



**SALFORD**

FIELD YOUR BEST

1(866)442-1293 @salfordgroup

Instagram, Facebook, YouTube, LinkedIn, Twitter icons

CANADA | USA

# THE DROP TUBE HIGHLIGHTS

## RETURN ON INVESTMENT

- ✓ Apply Fall, Pre-Plant and **now into Post-Emergence corn**
- ✓ Increase the application window into V7 and beyond
- ✓ Apply cover crops and fertilizer in one pass below the crops canopy
- ✓ Opportunity to charge premium rates post-emergence application
- ✓ Extended application season:  
MORE ACRES=MORE FERTILIZER=MORE DOLLARS
- ✓ Rescue tool in an imperfect season
- ✓ Drop tubes can payoff in first season

## VALUE ADDED

- ✓ Only true center, 30 in. row crop air boom in industry
- ✓ Allows for standard 120 in. wheel track. No offset wheel spacing required
- ✓ Precision placement below the canopy
- ✓ 4R Ready: Apply the Right Product at the Right Time and Right Rate in the Right Place
- ✓ Booms fold with drop tubes on and maintain safe transport
- ✓ Compatible with 80 and 90 ft. booms

## EQUIPMENT DESIGN

- ✓ Add on to your existing 30 in. Salford Air Boom with no modifications
- ✓ Salford "Cyclone Chamber" for even product distribution
- ✓ Exclusive "On Track" system
  - ✓ "On Track" system stays with row and not into the row
  - ✓ Flex hose and guide rod helps prevent crop damage
  - ✓ System allows for drop tube to pass by obstacles
  - ✓ Volunteer corn and point rows do not hinder drop tube
  - ✓ Prevents product misplacement on hillsides and slopes
  - ✓ Holds drop tube 90 degrees from the boom

## CASE STUDY THE PAYOUT

■ **Ag Retail Business in Southern, Indiana**  
**Payout following 1st season with Drop Tube options**

### ■ THE ROI BREAKDOWN

Drop Tube option (80' boom)	(\$9,825 USD MSRP*)
PREMIUM CHARGE	+\$2.50 / acre**
for post season drop application	
ROI Timeline	= <b>3,930 acres break even</b>

### ■ PROVEN RESULTS

**15,000** additional post-emergence acres covered at **\$2.50** more  
**\$37,500** gained in application following first season  
**4 NEW** customers acquired

\*MSRP in USD as of March 2022. Prices subject to change without notice.

\*\*Does not include product margin gained on additional nutrient application.

**SALFORD**

FIELD YOUR BEST

📷 ✉️ 📺 in f 🎧

1(866)442-1293 @salfordgroup